

Good morning House Chairman,

I am sending along a note this morning to encourage you to vote on HB1111 and all other bills relating to collision repair labor reimbursement rates favorably.

When we go to meetings to the AASP/MA (Alliance of Automotive Service Providers of MA), I look around and notice that **I am the youngest person there by 10-15 years**. And as a young woman, I need to start planning for my future. I plan to take over this business when the current owner is ready to retire. I fear what may happen in the next 10 years if nothing with our reimbursement rate is changed. So many shops are currently struggling to make payroll, let alone pay other bills. In our shop I also do a lot of administrative work on top of appraising, so I know what the top techs are making- and I know that it's barely \$20/hr. You can't support a family on that kind of money. These are SKILLED CRAFTSMEN- just like a mechanic, plumber, carpenter, or electrician. I just had a plumber come to work on my home, and they charged \$135/hr. He has just as much skill in his trade as my guys do in our trade.

We aren't asking you to make us rich. We are asking for a fair rate to match inflation. We need help, or eventually there will be no one to fix cars left.

I hope you will consider this honestly.

Thank you for your time.

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Thanks!

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